BSAD 201 - BUSINESS LAW I

A. TITLE: Business Law I

B. COURSE NUMBER: BSAD 201

C. CREDIT HOURS: 3

D. WRITING INTENSIVE COURSE: N/A

E. COURSE LENGTH: 15

F. SEMESTER(S) OFFERED: Fall and Spring

G. HOURS OF LECTURE, LABORATORY, RECITATION, TUTORIAL, ACTIVITY: 3 hours per week

H. CATALOG DESCRIPTION: Text and case study of the American court system as well as the origin, nature, and classification of law with emphasis on general contract law and the impact of negligence, torts and criminal law on business.

I. PRE-REQUISITES/CO-COURSES: None

J. STUDENT LEARNING OUTCOMES: Upon completion of this course, the student will be able to do the following:

<table>
<thead>
<tr>
<th>Course Objective</th>
<th>Institutional SLO</th>
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<tbody>
<tr>
<td>1. Write and understand the process of writing case briefs.</td>
<td>1-Communication Skills 2-Critical Thinking 3-Professional Competence</td>
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<tr>
<td>2. Recognize and describe the sources of law in the United States.</td>
<td>2-Critical Thinking 3-Professional Competence</td>
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<td>3. Describe the business-related torts.</td>
<td>2-Critical Thinking</td>
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<td>4. Demonstrate an understanding of how substantive law, case law, and precedent interact in business law.</td>
<td>2-Critical Thinking 3-Professional Competence</td>
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<tr>
<td>5. Describe the principles of law pertaining to contracts which are covered by the Uniform Commercial Code (UCC) and those which are not covered by the UCC.</td>
<td>2-Critical Thinking 3-Professional Competence</td>
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L. REFERENCES:

M. EQUIPMENT: Access to a working computer with Internet. Most recent version of Firefox or Chrome preferred

N. GRADING METHOD(P/F,A-F, etc.): Standard A-F Scale

O. MEASUREMENT CRITERIA:
   Case Briefs
   Problem Solutions
   Quizzes
   Final Exam

P. DETAILED TOPIC OUTLINE: see attached sheet
I. Legal Heritage and the Digital Age
   A. Introduction to Legal Heritage and the Digital Age
   B. What is Law
   C. Schools of Jurisprudential Thought
   D. History of American Law
   E. Sources of Law in the United States
   F. Digital Law

II. Courts and Jurisdiction
   A. Introduction to Courts Jurisdiction
   B. State Court Systems
   C. Federal Court System
   D. Supreme Court of the United States
   E. Jurisdictions of Federal Courts
   F. Standing to Sue, Jurisdiction and Venue
   G. Jurisdiction in Cyberspace

III. Judicial, Alternative, and E-Dispute Resolution
   A. Introduction of Judicial, Alternative, and E-Dispute Resolution
   B. Pretrial Litigation Process
   C. Pleadings
   D. Discovery
   E. Pretrial Motion
   F. Settlement Conference
   G. Trial
   H. Appeal
   I. Alternative Dispute Resolution
   J. E-Courts and E-Dispute Resolution

IV. Constitutional Law for Business and E-Commerce
   A. Introduction to Constitutional Law Business and E-Commerce
   B. Constitution of the United States
   C. Supremacy Clause
   D. Commerce Clause
   E. Commerce and the Constitution
   F. Bill of Rights and Other Amendment
   G. Freedom of Speech
H. Freedom of Religion
I. Equal Protection
J. Due Process
K. Privileges and Immunities

V. Nature of Traditional and E-Contracts
A. Introduction to Nature of Traditional and E-Contracts
B. Definition of a Contract
C. Sources of Contract Law
D. Objective Theory of Contracts
E. E-Commerce
F. Classifications of Contracts
G. Express and Implied Contracts
H. Equity

VI. Agreement
A. Introduction to Agreement
B. Agreement
C. Offer
D. Special Offers
E. Termination of an Offer by Act of the Parties
F. Termination of an Offer by Operation of Law
G. Acceptance

VII. Consideration and Promissory Estoppel
A. Introduction to Consideration and Promissory Estoppel
B. Consideration
C. Gift Promise
D. Promises That Lack Consideration
E. Special Business Contracts
F. Settlement of Claims
G. Equity: Promissory Estoppel

VIII. Capacity and Legality
A. Introduction to Capacity and Legality
B. Minors
C. Mentally Incompetent Persons
D. Intoxicated Persons
E. Legality
F. Special Business Contracts and Licensing Statutes
G. Unconscionable Contracts

IX. Genuineness of Assent and Undue Influence
A. Introduction to Genuineness of Assent and Undue Influence
B. Mistake
C. Fraud
D. Types of Fraud
E. Duress
F. Equitable Doctrine: Undue Influence

X. Statue of Frauds and Equitable Exceptions

A. Introduction to Statue of Frauds and Equitable Exceptions
B. Statute of Frauds for Common Contracts
C. UCC Statutes of Fraud
D. Equitable Exception: Part Performance
E. Formality of the Writing
F. Parol Evidence Rule
G. Equitable Exception: Promissory Estoppel

XI. Third-Party Rights and Discharge

A. Introduction to Third-Party Rights and Discharge
B. Assignment of a Right
C. Delegation of a Duty
D. Third-Party Beneficiary
E. Covenants
F. Conditions
G. Discharge of Performance
H. Statute of Limitations

XII. Remedies for Breach of Traditional and E-Contracts

A. Introduction to Remedies for Breach of Traditional and E-Contracts
B. Performance and Breach
C. Monetary Damages
D. Compensatory Damages
E. Consequential Damages
F. Nominal Damages
G. Mitigation of Damages
H. Liquidated Damages
I. Rescission and Restitution
J. Enforcement of Remedies
K. Equitable Remedies
L. Torts Associated with Contracts

XIII. E-Commerce and Digital Law

A. Introduction to E-Commerce and Digital Law
B. Internet
C. E-Mail Contracts
D. E-Commerce and Web Contracts
E. E-Licensing
F. Privacy in Cyberspace
G. Domain Names