STATE UNIVERSITY OF NEW YORK
COLLEGE OF TECHNOLOGY
CANTON, NEW YORK

COURSE OUTLINE

BSAD 202 - BUSINESS LAW II

Prepared By: William Jones

SCHOOL OF BUSINESS AND PUBLIC SERVICE
BUSINESS DEPARTMENT
MARCH 2015
BSAD 202 - BUSINESS LAW II

A. **TITLE:** Business Law II

B. **COURSE NUMBER:** BSAD 202  
   **SHORT TITLE:** Business Law II

C. **CREDIT HOURS:** 3

D. **WRITING INTENSIVE COURSE:** N/A

E. **COURSE LENGTH:** 15

F. **SEMESTER(S) OFFERED:** Fall and Spring

G. **HOURS OF LECTURE, LABORATORY, RECITATION, TUTORIAL, ACTIVITY:** 3 hours per week

H. **CATALOG DESCRIPTION:** Continuation of Business Law I. Areas of study include Bankruptcy and Reorganization, Labor Law, Administrative Law, Bailment and Agency.

I. **PRE-REQUISITES/CO-COURSES:** BSAD 201

J. **STUDENT LEARNING OUTCOMES:** Upon completion of this course, the student will be able to do the following:

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<th>Course Objective</th>
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| 1. Understand and apply principles of Bankruptcy Law and Reorganization to various factual scenarios. | 2-Critical Thinking  
3-Professional Competence |
| 2. Demonstrate understanding of Labor Law including various job benefits, unionization, and equal opportunity. | 2-Critical Thinking |
| 3. Understand and explain Administrative Law, its function, and its procedures. | 1-Communication Skills  
2-Critical Thinking  
3-Professional Competence |
| 4. Understand and explain the rules of bailment of personal property. | 1-Communication Skills  
2-Critical Thinking  
3-Professional Competence |
| 5. Understand and explain the formation, termination, and liability issues surrounding agency. | 1-Communication Skills  
2–Critical Thinking  
3-Professional Competence |

L. REFERENCES:

M. EQUIPMENT: Access to a working computer with Internet. Most recent version of Internet Explorer preferred

N. GRADING METHOD(P/F,A-F, etc.): Standard A-F Scale

O. MEASUREMENT CRITERIA:
   Problem Solutions
   Quizzes
   Final Exam

P. DETAILED TOPIC OUTLINE: see attached sheet
DETAIL OUTLINE

BSAD 202 - BUSINESS LAW II

TOPICS

I. Bankruptcy and Reorganization
   a. Introduction to Bankruptcy and Reorganization
   b. Bankruptcy Law
   c. Bankruptcy Procedure
   d. Bankruptcy Estate
   e. Liquidation
   f. Adjustment of Debts of an Individual with Regular Income
   g. Reorganization

II. Agency Formation and Termination
   a. Introduction to Agency Formation and Termination
   b. Agency
   c. Independent Contractor
   d. Formation of an Agency
   e. Apparent Agency
   f. Principals Duties
   g. Agent’s Duties
   h. Termination of an Agency

III. Liability of Principals, Agents, and Independent Contractors
   a. Introduction to Liability of Principals, Agents, and Independent Contractors
   b. Agent’s Duty of Loyalty
   c. Tort Liability of Principals and Agents to Third Parties
   d. Contract Liability of Principals and Agents to Third Parties
   e. Independent Contractor Liability

IV. Employment, Worker Protection, and Immigration Law
   a. Introduction to Employment, Worker Protection, and Immigration Law
   b. Worker’s Compensation
   c. Occupational Safety
   d. Fair Labor Standards Act
   e. Family and Medical Leave Act
   f. Corbra and Erisa
   g. Government Programs
   h. Immigration Law

V. Labor Law and Collective Bargaining
   a. Introduction to Labor Law and Collective Bargaining
   b. Labor Law
   c. Organizing a Union
   d. Collective Bargaining
   e. Strikes
   f. Picketing
   g. Internal Union Affairs
VI. Equal Opportunity in Employment
   a. Introduction to Equal Opportunity in Employment
   b. Equal Employment Opportunity Commission
   c. Title VII of the Civil Rights Act of 1964
   d. Race, Color, and National Origin Discrimination
   e. Gender Discrimination
   f. Sexual Harassment
   g. Religious Discrimination
   h. Defenses to a Title VII Action
   i. Equal Pay Act
   j. Age Discrimination
   k. Physically Challenged Person Discrimination
   l. Genetic Information Discrimination
   m. Affirmative Action
   n. Protections from Retaliation

VII. Administrative Law and Regulatory Agencies
   a. Introduction to Administrative Law and Regulatory Agencies
   b. Administrative Law
   c. Federal Administrative Law
   d. State and Local Administrative Agencies
   e. Administrative Procedure
   f. Powers of Administrative Agencies
   g. Judicial Review of Administrative Agency Actions
   h. Individual Rights and Disclosure of Administrative Agency Actions

VIII. Consumer Protection and Product Safety
   a. Introduction to consumer protection and product safety
   b. Meat and Related Products Safety
   c. Food, Drugs, and Cosmetics Safety
   d. Product and Automobile Safety
   e. Medical and Health Care Protections
   f. Unfair and Deceptive Practices

IX. Environmental Protection
   a. Introduction to Environmental Protection
   b. Environmental Protections
   c. Air Pollution
   d. Water Pollution
   e. Toxic Substances and Hazardous Waste
   f. Endangered Species
   g. State Environmental Protection Laws

X. Antitrust Law and Unfair Trade Practices
   a. Introduction to Antitrust Law and Unfair Trade Practices
   b. Federal Antitrust Law
   c. Restraints of Trade
   d. Monopolization
   e. Mergers
   f. Tying Arrangements
   g. Price Discrimination
   h. Federal Trade Commission Act
   i. Exemptions from Antitrust Laws
j. State Antitrust Laws

XI. Personal Property and Bailment
   a. Introduction to Personal Property and Bailment
   b. Personal Property
   c. Ownership of Personal Property
   d. Mislaid, Lost, and Abandoned Personal Property
   e. Bailment
   f. Ordinary Bailments
   g. Special Bailments

XII. Real Property
   a. Introduction to Real Property
   b. Real Property
   c. Estates in Land
   d. Concurrent Ownership
   e. Future Interests
   f. Transfer of Ownership of Real Property
   g. Adverse Possession
   h. Easements, Nonpossessory Interests
   i. Zoning

XIII. Landlord-Tenant Law and Lane Use Regulation
   a. Introduction to Landlord-Tenant Law and Lane Use Regulation
   b. Landlord-Tenant Relationship
   c. Landlord’s Duties to a Tenant
   d. Tenant’s Duties to a Landlord
   e. Transfer of Leased Property by Landlord
   f. Assignment and Sublease of Lease by Tenants
   g. Antidiscrimination Laws and Real Property
   h. Government Taking of Real Property

XIV. Insurance
   a. Introduction to Insurance
   b. Principles of Insurance
   c. Life Insurance
   d. Health and Disability Insurance
   e. Fire and Homeowner’s Insurance
   f. Automobile, Vehicle, and Vessel Insurance
   g. Business Insurance
   h. Umbrella Insurance

XV. Wills, Trusts, and Estates
   a. Introduction to Wills, Trusts, and Estates
   b. Will
   c. Testamentary Gifts
   d. Intestate Succession
   e. Irrevocable Trusts
   f. Special Types of Trusts
   g. Living Trust
   h. Undue Influence
   i. Living Will and Health Care Directive

XVI. Family Law
   a. Introduction to Family Law
b. Premarriage Issues
c. Marriage
d. Parents and children
e. Marriage Termination
f. Division of Assets
g. Spousal and Child Support
h. Child Custody