

STATE UNIVERSITY OF NEW YORK  
COLLEGE OF TECHNOLOGY  
CANTON, NEW YORK

COURSE OUTLINE

BSAD 202 - BUSINESS LAW II

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SCHOOL OF BUSINESS AND PUBLIC SERVICE  
BUSINESS DEPARTMENT  
FALL 2011

BSAD 201 - BUSINESS LAW I

- A. TITLE: Business Law II
- B. COURSE NUMBER: BSAD 202  
SHORT TITLE: Business Law II
- C. CREDIT HOURS: 3
- D. WRITING INTENSIVE COURSE: N/A
- E. COURSE LENGTH: 15
- F. SEMESTER(S) OFFERED: Fall and Spring
- G. HOURS OF LECTURE, LABORATORY, RECITATION, TUTORIAL, ACTIVITY: 3 hours per week
- H. CATALOGUE DESCRIPTION: Text and case study of court system origin, nature, and classification of law with emphasis on specific laws relating to torts and general contract law.
- I. PRE-REQUISITES/CO-COURSES: None
- J. STUDENT LEARNING OUTCOMES: Upon completion of this course, the student will be able to do the following:
1. recognize relevant Business Law II subject area consequences impacting on business and personal behavior
  2. detect and integrate social responsibility/ethical issues concerning legality of Business Law II subject matter.
  3. demonstrate understanding of specific Business Law II subject matter on business and society.
  4. describe the operation of the Business Law II subject specific areas in business and social decision making.
  5. integrate the subject matter of Business Law II into other disciplines and subject matter.
- K. TEXTS: Mann, Richard A. and Roberts, Barry S., Smith and Robertsons Business Law, 15th Edition, Florence, KY., Cengage Publishing Co., 2012.
- L. REFERENCES:
- (1) Fundamentals of Business Law: Excerpted Cases, Cengage Publishing Co., 2013.
  - (1) New York Law Reports Official Advance Sheets, WestLaw Publishing, 2011.
  - (2) Gould's Consolidated Laws of New York, LexisNexis Publications 2008.
- M. EQUIPMENT: Access to a working computer with Internet. Most recent version of Internet Explorer preferred
- N. GRADING METHOD(P/F,A-F, etc.): Standard A-F Scale

O. MEASUREMENT CRITERIA:

Case Briefs

Problem Solutions

Quizzes

Final Exam

P. DETAILED TOPIC OUTLINE: see attached sheet

## DETAILED OUTLINE

### BSAD 202 - BUSINESS LAW II

#### TOPICS

#### I. Relationship of Principal & Agent

- A. Nature of Agency
- B. Creation of Agency
- C. Duties of Agent to Principal
- D. Termination of Agency

#### II. Introduction to Sales & Leases

- A. Nature of Sales and Leases
  - a. Definitions
  - b. Fundamental Principles of Article 2 and Article 2A
- B. Formation of Sales and Lease Contracts
  - a. Manifestation of Mutual Assent
  - b. Consideration
  - c. Form of the Contract

#### III. Performance

- A. Performance by the Seller
- B. Performance by the Buyer
- C. Obligations of Both Parties

#### IV. Form and Content

- A. Negotiability
- B. Types of Negotiable Instruments

#### V. Formation and Internal Relations of General Partnerships

- A. Choosing a Business Association
  - a. Factors Affecting the Choice
  - b. Forms of Business Associations
- B. Formation of General Partnerships
  - a. Nature of Partnership
  - b. Formation of a Partnership
- C. Relationships among Partners
  - a. Duties among Partners
  - b. Rights among Partners

#### VI. Corporations: Nature, Formations, and Powers

- A. Nature of Corporations
  - a. Corporate Attributes
  - b. Classification of Corporations
- B. Formation of a Corporation
  - a. Organizing the Corporation
  - b. Formalities of Incorporation
- C. Recognition or Disregard of Corporateness
  - a. Defective Incorporation
  - b. Piercing the Corporate Veil
- D. Corporate Powers
  - a. Sources of Corporate Powers
  - b. Ultra Vires Acts
  - c. Liability for Torts and Crimes

## VII. Protection of Intellectual Property

- A. Trade Secrets
- B. Trade Symbols
- C. Trade Names
- D. Copyrights
- E. Patents

## VIII. Employment Law

- A. Labor Law
- B. Employment Discrimination Law
- C. Employee Protection

## IX. Environmental Law

- A. Common Law Actions for Environmental Damage
  - a. Nuisance
  - b. Trespass to Land
  - c. Strict Liability for Abnormally Dangerous Activities
  - d. Problems Common to Private Causes of Action
- B. Federal Regulations of the Environment
  - a. The National Environmental Policy Act
  - b. The Clean Air Act
  - c. The Clean Water Act
  - d. Hazardous Substances
  - e. International Protection of the Ozone Layer

## X. International Business Law

- A. The International Environment
- B. Jurisdiction over Actions of Foreign Governments
- C. Transacting Business Abroad
- D. Forms of Multinational Enterprises

## XI. Interests in Real Property

- A. Freehold Estates
- B. Leasehold Estates
- C. Concurrent Ownership
- D. Nonpossessory Interests