

# Appendix A: Transfer Course Equivalencies

Effective dates: November 1, 2018 through October 31, 2021

| Clinton Community College<br>A.S. – Business Administration |          |                                                      |    | SUNY Canton<br>B.B.A.– Management (1645)              |                                                                                                                                   |             |
|-------------------------------------------------------------|----------|------------------------------------------------------|----|-------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|-------------|
| Semester                                                    | Course # | Course Name                                          | Cr | Course #                                              | Course Name                                                                                                                       | Cr          |
| 1                                                           |          |                                                      |    | FYEP 100                                              | First Year Experience                                                                                                             | 1           |
|                                                             | BUS 101  | Business Organization & Management                   | 3  | BSAD 100                                              | Introduction to Business                                                                                                          | 3           |
|                                                             | CSC 102  | Intro Microcomputer Applications                     | 3  | CITA 110                                              | Intro to Information Technology                                                                                                   | 3           |
|                                                             | ENG 101  | English Composition (GER 10)                         | 3  | ENGL 101                                              | Composition and the Spoken Word (GER 10)                                                                                          | 3           |
|                                                             | MAT 215  | Calculus for Business                                | 4  |                                                       | Mathematics Elective (GER 1)                                                                                                      | 3-4         |
|                                                             |          | † Transfer credit option available                   |    |                                                       | Western Civilization (GER 5)                                                                                                      | 3           |
| Semester                                                    | Course # | Course Name                                          | Cr | Course #                                              | Course Name                                                                                                                       | Cr          |
| 2                                                           | ACC 120  | Financial Accounting                                 | 4  | ACCT 101                                              | Foundations of Financial Accounting                                                                                               | 4           |
|                                                             | ECO 102  | Macroeconomics                                       | 3  | ECON 101                                              | Macroeconomics (GER 3)                                                                                                            | 3           |
|                                                             | BUS 210  | Principles of Marketing                              | 3  | BSAD 203                                              | Marketing                                                                                                                         | 3           |
|                                                             |          | † Transfer credit option available                   |    |                                                       | American History Elective (GER 4)                                                                                                 | 3           |
|                                                             | ENG 102  | Literature & Composition (GER 7)                     | 3  |                                                       | Humanities Elective (GER 7)                                                                                                       | 3           |
| Semester                                                    | Course # | Course Name                                          | Cr | Course #                                              | Course Name                                                                                                                       | Cr          |
| 3                                                           | BUS 260  | Business Law I                                       | 3  | BSAD 201                                              | Business Law I                                                                                                                    | 3           |
|                                                             | ACC 125  | Managerial Accounting                                | 4  | ACCT 102                                              | Foundations of Managerial Accounting                                                                                              | 3           |
|                                                             | ECO 101  | Microeconomics                                       | 3  | ECON 103                                              | Microeconomics (GER 3)                                                                                                            | 3           |
|                                                             |          | † Transfer credit option available                   |    |                                                       | Arts Elective (GER 8)                                                                                                             | 3           |
|                                                             |          | ACC or BUS elective                                  | 3  |                                                       | L/L Elective (BSAD/ECON/ACCT/SPMT)                                                                                                | 3           |
| Semester                                                    | Course # | Course Name                                          | Cr | Course #                                              | Course Name                                                                                                                       | Cr          |
| 4                                                           | BUS 261  | Business Law II                                      | 3  | BSAD 202                                              | Business Law II                                                                                                                   | 3           |
|                                                             |          |                                                      |    | FSMA 210                                              | Introduction to Finance                                                                                                           | 3           |
|                                                             | MAT 161  | Elementary Statistics                                | 3  | MATH 141                                              | Statistics                                                                                                                        | 3           |
|                                                             |          | † Transfer credit option available                   |    |                                                       | Foreign Language Elective (GER 9) or<br>Other World Elective (GER 6)                                                              | 3           |
|                                                             |          | † Transfer credit option available                   |    |                                                       | L/L Business Elective                                                                                                             | 3           |
| Semester                                                    | Course # | Course Name                                          | Cr | Course #                                              | Course Name                                                                                                                       | Cr          |
| 5                                                           | BUS 250  | Principles of Management (L/L course<br>credit only) | 3  | BSAD 301                                              | Principles of Management                                                                                                          | 3           |
|                                                             |          |                                                      |    | BSAD 310                                              | Human Resource Management                                                                                                         | 3           |
|                                                             |          |                                                      |    | BSAD 373                                              | International Business Management                                                                                                 | 3           |
|                                                             |          |                                                      |    |                                                       | U/L Elective (BSAD/ECON/ACCT/MINS)                                                                                                | 3           |
|                                                             |          |                                                      |    |                                                       | U/L Business Elective                                                                                                             | 3           |
| Semester                                                    | Course # | Course Name                                          | Cr | Course #                                              | Course Name                                                                                                                       | Cr          |
| 6                                                           |          | † Transfer credit option available                   |    | BSAD 319                                              | Professional Ethics*                                                                                                              | 3           |
|                                                             |          |                                                      |    | BSAD 340                                              | Management Communications                                                                                                         | 3           |
|                                                             |          |                                                      |    | ECON 314                                              | Managerial Economics                                                                                                              | 3           |
|                                                             |          | Social Science Elective (GER 3, 4, 5)                | 3  |                                                       | General Elective                                                                                                                  | 3           |
|                                                             |          |                                                      |    |                                                       | U/L Business Elective                                                                                                             | 3           |
| Semester                                                    | Course # | Course Name                                          | Cr | Course #                                              | Course Name                                                                                                                       | Cr          |
| 7                                                           |          |                                                      |    | BSAD 400                                              | Operations Management                                                                                                             | 3           |
|                                                             |          |                                                      |    | BSAD 449                                              | Strategic Policies & Issues                                                                                                       | 3           |
|                                                             |          | Science Elective with Lab (GER 2)                    | 4  |                                                       | General Elective                                                                                                                  | 3           |
|                                                             |          |                                                      |    |                                                       | U/L General Elective                                                                                                              | 3           |
|                                                             |          |                                                      |    |                                                       | U/L Elective (BSAD/ECON/ACCT/MINS/SPMT)                                                                                           | 3           |
| Semester                                                    | Course # | Course Name                                          | Cr | Course #                                              | Course Name                                                                                                                       | Cr          |
| 8                                                           |          |                                                      |    | BSAD 450<br>And/Or<br>BSAD 410<br>And/Or<br>Electives | Business Internship** (6-12 credits)<br>And/Or<br>Senior Project (3-12 credits)<br>And/Or<br>4 U/L Program Electives (12 credits) | 12          |
|                                                             |          |                                                      |    | BSAD 406                                              | Cumulative Evaluation - BBA in Mgmt                                                                                               | 3           |
| Accepted Transfer Credit Total                              |          |                                                      | 55 | SUNY Program Credit Total                             |                                                                                                                                   | 122-<br>124 |

## Appendix A: Transfer Course Equivalencies

‡ Multiple transfer credit options available depending on elective courses selected. Credits for these requirements will be accepted as follows:

| Clinton Community College<br>A.S. – Business Administration |                                          |          | SUNY Canton<br>B.B.A.– Management (1645) |                                         |          |
|-------------------------------------------------------------|------------------------------------------|----------|------------------------------------------|-----------------------------------------|----------|
| Course #                                                    | Course Name                              | Cr       | Course #                                 | Course Name                             | Cr       |
|                                                             | <b>Free Elective: Choose One</b>         |          |                                          |                                         |          |
|                                                             | Western Civilization (GER 5)             | 3        |                                          | Western Civilization (GER 5)            | 3        |
|                                                             | American History Elective (GER 4)        | 3        |                                          | American History Elective (GER 4)       | 3        |
| BUS 218                                                     | Business Ethics (L/L course credit only) | 3        | BSAD 319                                 | Professional Ethics                     | 3        |
|                                                             | Other Accounting or Business Elective    | 3        |                                          | L/L Business Elective                   | 3        |
|                                                             |                                          |          |                                          |                                         |          |
|                                                             | <b>Humanities Elective: Choose One</b>   |          |                                          |                                         |          |
|                                                             | General Education Elective (GER 8, or 9) | 3        |                                          | General Education Elective (GER 8 or 9) | 3        |
| <b>Additional Accepted Elective Transfer Credits</b>        |                                          | <b>6</b> | <b>Total Credits</b>                     |                                         | <b>6</b> |

**TOTAL Credits Accepted for Transfer (from both tables above): 61**

### Program Electives

ACCT, BSAD, CITA, ECON, ENGL 270, 301, & 380, FSMA, LEST, GMMD, HSMB, SPMT and MINS.

### Additional Notes

L/L = Lower Level Courses (100/200)

U/L = Upper Level Courses (300/400)

GER = General Education Requirement

\* Fulfills writing intensive requirement.

\*\*3.0 GPA required to enroll in BSAD 450 Business Internship

**Reminder:** Prerequisite to BSAD 450 or BSAD 410 is BSAD 405 (Orientation to Culminating Experience)

**NOTE:** Management students must meet eight of the ten General Education Requirements.

**STUDENT ELIGIBILITY:** Graduates of Associate of Science – Business Administration program at Clinton Community College must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton **assures acceptance for Clinton Community College students who have a cumulative GPA of 3.0 or better**. Students are encouraged to apply during their last semester at Clinton Community College.

### Program Contact

Dr. Charles Fenner, Curriculum Coordinator, Management  
SUNY Canton  
34 Cornell Drive, MAC 405  
Canton, New York 13617  
[fennerc@canton.edu](mailto:fennerc@canton.edu)

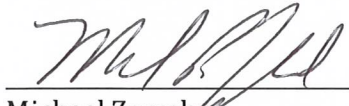


## APPROVALS

### Clinton Community College:

  
\_\_\_\_\_  
Dr. John Kowal  
Vice President for Academic Affairs

11-19-18  
\_\_\_\_\_  
Date

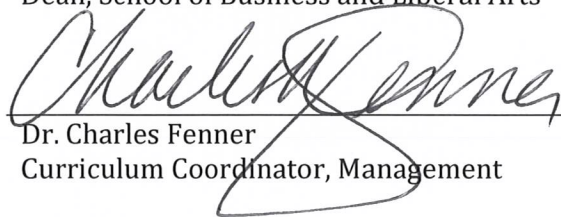
  
\_\_\_\_\_  
Michael Zerrahn  
Business Department Chair

11/19/18  
\_\_\_\_\_  
Date

### SUNY Canton:

  
\_\_\_\_\_  
Dr. Philip Neisser  
Dean, School of Business and Liberal Arts

11/28/2018  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Dr. Charles Fenner  
Curriculum Coordinator, Management

11/28/18  
\_\_\_\_\_  
Date



**Master Articulation Agreement Between  
State University of New York (SUNY) Canton  
and  
Clinton Community College**

**Effective date: February 1, 2015**

---

This articulation agreement is intended to facilitate the transfer of graduates from **Clinton Community College** to SUNY Canton. The objectives, terms and conditions of this agreement are set forth as follows:

**OBJECTIVES**

1. To attract qualified students to Clinton Community College and SUNY Canton.
2. To facilitate upward educational and career mobility by increasing accessibility to baccalaureate education for qualified individuals.
3. To provide students with advisement in academic and career planning throughout their program of study.
4. To reduce unnecessary repetition of general education and curricular content by providing seamless articulation opportunities.
5. To facilitate communication and academic coordination between faculty, students, and administrators at each institution.

**ELIGIBILITY/ADMISSION REQUIREMENTS**

1. Students must complete the admission process at SUNY Canton.
2. Students must meet the academic requirements listed in the "*Terms of Agreement*".

**TERMS OF AGREEMENT**

Students who have completed an Associates program at **Clinton Community College** will be accepted into a baccalaureate program at **SUNY Canton**.

**STUDENT ELIGIBILITY:** Graduates of **Clinton Community College** must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton assures acceptance for Clinton Community College students who have **a cumulative GPA of 2.5 or better**.<sup>1</sup> Students are encouraged to apply during their last semester at Clinton Community College.

**TRANSFER CREDIT:** A grade of C or better must be earned for each transfer credit of courses applicable to the Bachelor's Degree. (See *Appendix A* for list of specific college level courses.)

**DEGREE REQUIREMENTS:** SUNY Canton requires that **120 or more<sup>1</sup> credits** be completed in order to earn a Bachelor's Degree. To be eligible for graduation with a Bachelor's Degree, a minimum of **30** credits must be taken in residence at SUNY Canton. **15** credits must be taken in the major, or acceptable cognates as determined by the department at SUNY Canton. Students will be required to matriculate in accordance with the guidelines as specified in the policies of the academic catalog.

---

<sup>1</sup> Exceptions may apply. Program-specific requirements are stated on the individual program's current course equivalency chart on file.



**2+2 Program Articulations:** The following SUNY Canton programs accept a corresponding Associate's degree as the first two years of the baccalaureate program. Students will enter with junior status and take third and fourth year courses to complete the baccalaureate program. (See program descriptions.) Specific requirements apply. Students are encouraged to apply during their last semester at Clinton Community College.

**Nursing** (Online program)

- Students must be able to provide proof of US Citizenship, legal residence or valid work visa.
- Proof of licensure as a Registered Nurse (RN). This must be submitted to the SUNY Canton Nursing Curriculum Coordinator by October 1 (for fall semester enrollment) or March 1 (for spring semester enrollment). Students who do not submit proof of licensure by the above listed date will be moved to non-matriculated status and withdrawn from the program at the end of the semester. (Students may reapply to the program once they supply proof of Registered Nurse License.)

**IMPLEMENTATION:** Students transferring under this agreement into SUNY Canton will, whenever possible, be provided with a projected outline of their individual requirements for the Bachelor's Degree.

**LOCATION:** SUNY Canton reserves the right to use classroom space at alternative locations and to offer all, or part, of this degree program online.

**FINANCIAL AID:** A student accepted into SUNY Canton under this agreement is eligible to participate in all financial aid, grants, and scholarship programs customarily open to transfer students.

**PROGRAM CHANGES:** If either SUNY Canton or Clinton Community College makes changes to their respective program(s), those changes will be communicated to the other college for review of the respective course equivalency chart.

**SUNY Canton Contact Information:**

Office of the Provost/VP of Academic Affairs  
Special Projects Coordinator to the Provost  
Erin Voisin  
34 Cornell Drive  
Canton, NY 13617  
p 315.386.7838  
f 315.386.7945  
[voisine@canton.edu](mailto:voisine@canton.edu)  
[www.canton.edu](http://www.canton.edu)

**Clinton Community College Contact Information:**

Academic Affairs Office  
Vice President of Academic Affairs  
Cheryl Lesser  
136 Clinton Point Drive  
220M  
Plattsburgh, NY 12901  
p. 518.562.4110  
[Cheryl.lesser@clinton.edu](mailto:Cheryl.lesser@clinton.edu)  
[www.clinton.edu](http://www.clinton.edu)



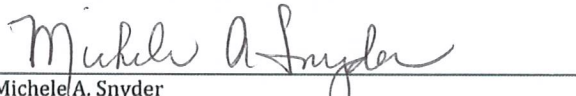
## APPROVALS

We, the undersigned, agree to the above conditions established for the articulation agreement between *Clinton Community College* and *SUNY Canton*.

### Representatives of Clinton Community College:

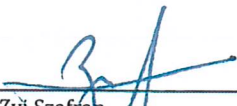
  
Cheryl A. Lesser  
Vice President for Academic Affairs

3/31/15  
Date

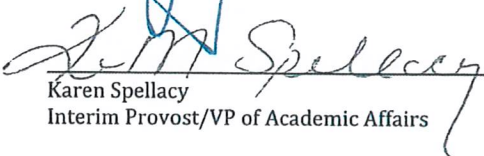
  
Michele A. Snyder  
Interim Director of Academic Services

3/31/15  
Date

### Representatives of SUNY Canton:

  
Dr. Zvi Szafran  
President

2-18-15  
Date

  
Karen Spellacy  
Interim Provost/VP of Academic Affairs

2/18/15  
Date