

|          | Jefferson Community College<br>A.A.S. – Business Administration |                                                     |       | SUNY Canton<br>B.B.A.– Management (1645)              |                                                                                                                                   |         |
|----------|-----------------------------------------------------------------|-----------------------------------------------------|-------|-------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|---------|
| Semester | Course #                                                        | Course Name                                         | Cr    | Course #                                              | Course Name                                                                                                                       | Cr      |
| 1        |                                                                 |                                                     |       | FYEP 100                                              | First Year Experience                                                                                                             | 1       |
|          | BUS 112                                                         | Introduction to Business                            | 3     | BSAD 100                                              | Introduction to Business                                                                                                          | 3       |
|          | CIS 110                                                         | Introduction to Computing with Microcomputers       | 3     | CITA 110                                              | Intro to Information Technology                                                                                                   | 3       |
|          | ENG 101                                                         | Research and Composition                            | 3     | ENGL 101                                              | Composition and the Spoken Word (GER 10)                                                                                          | 3       |
|          | MAT 133                                                         | Technical Math I (Substitution for BUS 116) (GER 1) | 3     | MATH 111                                              | Survey of Mathematics or higher (GER 1)                                                                                           | 3-4     |
|          |                                                                 | † Transfer credit option available                  |       |                                                       | Western Civilization (GER 5)                                                                                                      | 3       |
| Semester | Course #                                                        | Course Name                                         | Cr    | Course #                                              | Course Name                                                                                                                       | Cr      |
| 2        | ACC 101                                                         | Accounting Principles I                             | 4     | ACCT 101                                              | Foundations of Financial Accounting                                                                                               | 4       |
|          |                                                                 | † Transfer credit option available                  |       | ECON 101                                              | Macroeconomics (GER 3)                                                                                                            | 3       |
|          | BUS 124                                                         | Marketing                                           | 3     | BSAD 203                                              | Marketing                                                                                                                         | 3       |
|          |                                                                 | † Transfer credit option available                  |       |                                                       | American History Elective (GER 4)                                                                                                 | 3       |
|          | STA 151                                                         | Public Speaking (GER 7)                             | 3     |                                                       | Humanities Elective (GER 7)                                                                                                       | 3       |
| Semester | Course #                                                        | Course Name                                         | Cr    | Course #                                              | Course Name                                                                                                                       | Cr      |
| 3        | BUS 211                                                         | Business Law I                                      | 3     | BSAD 201                                              | Business Law I                                                                                                                    | 3       |
|          | ACC 102                                                         | Accounting Principles II                            | 4     | ACCT 102                                              | Foundations of Managerial Accounting                                                                                              | 3       |
|          |                                                                 | † Transfer credit option available                  |       | ECON 103                                              | Microeconomics (GER 3)                                                                                                            | 3       |
|          |                                                                 | † Transfer credit option available                  |       |                                                       | Arts Elective (GER 8)                                                                                                             | 3       |
|          | BUS 150                                                         | Introduction to Entrepreneurship                    | 3     |                                                       | L/L Elective (BSAD/ECON/ACCT/SPMT)                                                                                                | 3       |
| Semester | Course #                                                        | Course Name                                         | Cr    | Course #                                              | Course Name                                                                                                                       | Cr      |
| 4        |                                                                 | † Transfer credit option available                  |       | BSAD 202                                              | Business Law II                                                                                                                   | 3       |
|          |                                                                 | † Transfer credit option available                  |       | FSMA 210                                              | Introduction to Finance                                                                                                           | 3       |
|          | MTH 144                                                         | Elementary Statistics (Math Elective)               | 3     | MATH 141                                              | Statistics                                                                                                                        | 3       |
|          |                                                                 | † Transfer credit option available                  |       |                                                       | Foreign Language Elective (GER 9) or Other World Elective (GER 6)                                                                 | 3       |
|          |                                                                 |                                                     |       |                                                       | L/L Business Elective                                                                                                             | 3       |
| Semester | Course #                                                        | Course Name                                         | Cr    | Course #                                              | Course Name                                                                                                                       | Cr      |
| 5        | BUS 131                                                         | Principles of Management (L/L course credit only)   | 3     | BSAD 301                                              | Principles of Management                                                                                                          | 3       |
|          |                                                                 | † Transfer credit option available                  |       | BSAD 310                                              | Human Resource Management                                                                                                         | 3       |
|          |                                                                 |                                                     |       | BSAD 373                                              | International Business Management                                                                                                 | 3       |
|          |                                                                 |                                                     |       |                                                       | U/L Elective (BSAD/ECON/ACCT/MINS)                                                                                                | 3       |
|          |                                                                 |                                                     |       |                                                       | U/L Business Elective                                                                                                             | 3       |
| Semester | Course #                                                        | Course Name                                         | Cr    | Course #                                              | Course Name                                                                                                                       | Cr      |
| 6        |                                                                 |                                                     |       | BSAD 319                                              | Professional Ethics*                                                                                                              | 3       |
|          | BUS 127                                                         | Management Communications (L/L course credit only)  | 3     | BSAD 340                                              | Management Communications                                                                                                         | 3       |
|          |                                                                 |                                                     |       | ECON 314                                              | Managerial Economics                                                                                                              | 3       |
|          |                                                                 | Science Elective (GER 2)                            | 3-4   |                                                       | General Elective                                                                                                                  | 3       |
|          |                                                                 |                                                     |       |                                                       | U/L Business Elective                                                                                                             | 3       |
| Semester | Course #                                                        | Course Name                                         | Cr    | Course #                                              | Course Name                                                                                                                       | Cr      |
| 7        |                                                                 |                                                     |       | BSAD 400                                              | Operations Management                                                                                                             | 3       |
|          |                                                                 |                                                     |       | BSAD 449                                              | Strategic Policies & Issues                                                                                                       | 3       |
|          |                                                                 |                                                     |       |                                                       | General Elective                                                                                                                  | 3       |
|          |                                                                 |                                                     |       |                                                       | U/L General Elective                                                                                                              | 3       |
|          |                                                                 |                                                     |       |                                                       | U/L Elective (BSAD/ECON/ACCT/MINS/SPMT)                                                                                           | 3       |
| Semester | Course #                                                        | Course Name                                         | Cr    | Course #                                              | Course Name                                                                                                                       | Cr      |
| 8        |                                                                 |                                                     |       | BSAD 450<br>And/Or<br>BSAD 410<br>And/Or<br>Electives | Business Internship** (6-12 credits)<br>And/Or<br>Senior Project (3-12 credits)<br>And/Or<br>4 U/L Program Electives (12 credits) | 12      |
|          |                                                                 |                                                     |       | BSAD 406                                              | Cumulative Evaluation - BBA in Mgmt                                                                                               | 3       |
|          |                                                                 |                                                     |       |                                                       |                                                                                                                                   |         |
|          | Accepted Transfer Credit Total                                  |                                                     | 44-45 | SUNY Program Credit Total                             |                                                                                                                                   | 122-124 |

## Appendix A: Transfer Course Equivalencies

‡ Multiple transfer credit options available depending on elective courses selected. Credits for these requirements will be accepted as follows:

| Jefferson Community College<br>A.A.S. – Business Administration |                                                    |           | SUNY Canton<br>B.B.A.– Management (1645) |                                                |           |
|-----------------------------------------------------------------|----------------------------------------------------|-----------|------------------------------------------|------------------------------------------------|-----------|
| Course #                                                        | Course Name                                        | Cr        | Course #                                 | Course Name                                    | Cr        |
| <b>Economics Elective: Choose One</b>                           |                                                    |           |                                          |                                                |           |
| ECO 101                                                         | Macroeconomics                                     | 3         | ECON 101                                 | Macroeconomics (GER 3)                         | 3         |
| ECO 102                                                         | Microeconomics                                     | 3         | ECON 103                                 | Microeconomics (GER 3)                         | 3         |
| <b>Business Elective: Choose Three</b>                          |                                                    |           |                                          |                                                |           |
| ECO 101                                                         | Macroeconomics                                     | 3         | ECON 101                                 | Macroeconomics (GER 3)                         | 3         |
| ECO 102                                                         | Microeconomics                                     | 3         | ECON 103                                 | Microeconomics (GER 3)                         | 3         |
| BUS 212                                                         | Business Law II                                    | 3         | BSAD 202                                 | Business Law II                                | 3         |
| BUS 226                                                         | Introduction to Finance                            | 3         | FSMA 210                                 | Introduction to Finance                        | 3         |
| BUS 221                                                         | Human Resource Management (L/L course credit only) | 3         | BSAD 310                                 | Human Resource Management                      | 3         |
| <b>Liberal Arts Electives: Choose Two</b>                       |                                                    |           |                                          |                                                |           |
| ECO 101                                                         | Macroeconomics                                     | 3         | ECON 101                                 | Macroeconomics (GER 3)                         | 3         |
| ECO 102                                                         | Microeconomics                                     | 3         | ECON 103                                 | Microeconomics (GER 3)                         | 3         |
|                                                                 | General Education Elective (GER 4, 5, 6, 8, 9)     | 3         |                                          | General Education Elective (GER 4, 5, 6, 8, 9) | 3         |
|                                                                 | General Education Elective (GER 4, 5, 6, 8, 9)     | 3         |                                          | General Education Elective (GER 4, 5, 6, 8, 9) | 3         |
| <b>Additional Accepted Elective Transfer Credits</b>            |                                                    | <b>18</b> | <b>Total Credits</b>                     |                                                | <b>18</b> |

**TOTAL Credits Accepted for Transfer (from both tables above): 62-63**

### Program Electives

ACCT, BSAD, CITA, ECON, FSMA, LEST, GMMD, HSMB, SPMT and MINS.

### Additional Notes

L/L = Lower Level Courses (100/200)

U/L = Upper Level Courses (300/400)

GER = General Education Requirement

\* Fulfills writing intensive requirement.

\*\*3.0 GPA required to enroll in BSAD 450 Business Internship

NOTE: Management students must meet eight of the ten General Education Requirements.

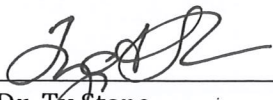
**STUDENT ELIGIBILITY:** Graduates of Associate of Applied Science – Business Administration program at Jefferson Community College must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. **SUNY Canton assures acceptance for Jefferson Community College students who have a cumulative GPA of 3.0 or better**. Students are encouraged to apply during their last semester at Jefferson Community College.

### Program Contact

Dr. Charles Fenner, Curriculum Coordinator, Management  
SUNY Canton  
34 Cornell Drive, MAC 405  
Canton, New York 13617  
[fennerc@canton.edu](mailto:fennerc@canton.edu)

## APPROVALS

### Jefferson Community College:

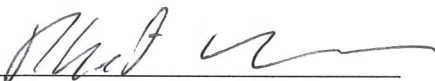
  
\_\_\_\_\_  
Dr. Ty Stone  
President

2/10/2020  
\_\_\_\_\_  
Date

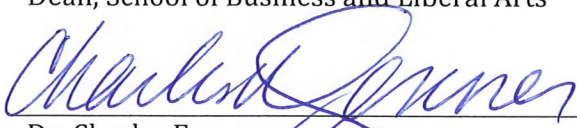
  
\_\_\_\_\_  
Thomas J. Finch  
Vice President for Academic Affairs

2/5/2020  
\_\_\_\_\_  
Date

### SUNY Canton:

  
\_\_\_\_\_  
Dr. Philip Neisser  
Dean, School of Business and Liberal Arts

1/14/2020  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
Dr. Charles Fenner  
Curriculum Coordinator, Management

1/14/2020  
\_\_\_\_\_  
Date



**Master Articulation Agreement Between  
State University of New York (SUNY) Canton  
and  
Jefferson Community College**

**Effective date: November 1, 2014**

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This articulation agreement is intended to facilitate the transfer of graduates from **Jefferson Community College** to SUNY Canton. The objectives, terms and conditions of this agreement are set forth as follows:

**OBJECTIVES**

1. To attract qualified students to Jefferson Community College and SUNY Canton.
2. To facilitate upward educational and career mobility by increasing accessibility to baccalaureate education for qualified individuals.
3. To provide students with advisement in academic and career planning throughout their program of study.
4. To reduce unnecessary repetition of general education and curricular content by providing seamless articulation opportunities.
5. To facilitate communication and academic coordination between faculty, students, and administrators at each institution.

**ELIGIBILITY/ADMISSION REQUIREMENTS**

1. Students must complete the admission process at SUNY Canton.
2. Students must meet the academic requirements listed in the "*Terms of Agreement*".

**TERMS OF AGREEMENT**

Students who have completed an Associates program at **Jefferson Community College** will be accepted into a baccalaureate program at **SUNY Canton**.

**STUDENT ELIGIBILITY:** Graduates of **Jefferson Community College** must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton **assures acceptance for Jefferson Community College students who have a cumulative GPA of 2.5 or better**.<sup>1</sup> Students are encouraged to apply during their last semester at Jefferson Community College.

**TRANSFER CREDIT:** A grade of C or better must be earned for each transfer credit of courses applicable to the Bachelor's Degree. (See *Appendix A* for list of specific college level courses.)

**DEGREE REQUIREMENTS:** SUNY Canton requires that **120 or more<sup>1</sup> credits** be completed in order to earn a Bachelor's Degree. To be eligible for graduation with a Bachelor's Degree, a minimum of **30** credits must be taken in residence at SUNY Canton. **15** credits must be taken in the major, or acceptable cognates as determined by the department at SUNY Canton. Students will be required to matriculate in accordance with the guidelines as specified in the policies of the academic catalog.

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<sup>1</sup> Exceptions may apply. Program-specific requirements are stated on the individual program's current course equivalency chart on file.





**2+2 Program Articulations:** The following SUNY Canton programs accept a corresponding Associate's degree as the first two years of the baccalaureate program. Students will enter with junior status and take third and fourth year courses to complete the baccalaureate program. (See program descriptions.) Specific requirements apply. Students are encouraged to apply during their last semester at Jefferson Community College.

**Nursing** (Online program)

- Students must be able to provide proof of US Citizenship, legal residence or valid work visa.
- Proof of licensure as a Registered Nurse (RN). This must be submitted to the SUNY Canton Nursing Curriculum Coordinator by October 1 (for fall semester enrollment) or March 1 (for spring semester enrollment). Students who do not submit proof of licensure by the above listed date will be moved to non-matriculated status and withdrawn from the program at the end of the semester. (Students may reapply to the program once they supply proof of Registered Nurse License.)

**IMPLEMENTATION:** Students transferring under this agreement into SUNY Canton will, whenever possible, be provided with a projected outline of their individual requirements for the Bachelor's Degree.

**LOCATION:** SUNY Canton reserves the right to use classroom space at alternative locations and to offer all, or part, of this degree program online.

**FINANCIAL AID:** A student accepted into SUNY Canton under this agreement is eligible to participate in all financial aid, grants, and scholarship programs customarily open to transfer students.

**PROGRAM CHANGES:** If either SUNY Canton or Jefferson Community College makes changes to their respective program(s), those changes will be communicated to the other college for review of the respective course equivalency chart.

**SUNY Canton Contact Information:**

Office of the Provost/VP of Academic Affairs  
Special Projects Coordinator to the Provost  
Erin Voisin  
34 Cornell Drive  
Canton, NY 13617  
p 315.386.7838  
f 315.386.7945  
[voisine@canton.edu](mailto:voisine@canton.edu)  
[www.canton.edu](http://www.canton.edu)

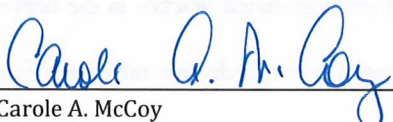
**Jefferson Community College Contact Information:**

VP of Academic Affairs  
Mr. Thomas Finch  
1220 Coffeen Street  
Watertown, NY 13601  
p 315-786-2235  
f 315-786-0158  
[tfinch@sunyjefferson.edu](mailto:tfinch@sunyjefferson.edu)  
[www.sunyjefferson.edu](http://www.sunyjefferson.edu)

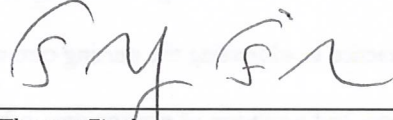
## APPROVALS

We, the undersigned, agree to the above conditions established for the articulation agreement between *Jefferson Community College* and *SUNY Canton*.

### Representatives of Jefferson Community College:

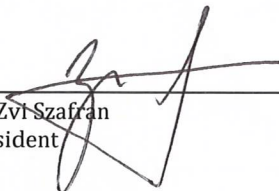
  
 \_\_\_\_\_  
 Dr. Carole A. McCoy  
 President

10/27/14  
 \_\_\_\_\_  
 Date

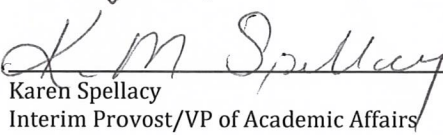
  
 \_\_\_\_\_  
 Mr. Thomas Finch  
 Vice President, Academic Affairs

10/27/14  
 \_\_\_\_\_  
 Date

### Representatives of SUNY Canton:

  
 \_\_\_\_\_  
 Dr. Zvi Szafran  
 President

11-4-14  
 \_\_\_\_\_  
 Date

  
 \_\_\_\_\_  
 Karen Spellacy  
 Interim Provost/VP of Academic Affairs

11/3/14  
 \_\_\_\_\_  
 Date

# Nursing—BS

The SUNY Canton RN-BS Nursing program is based upon the beliefs that:

- Communities are comprised of unique, holistic individuals and aggregates who have values and beliefs that originate from their life-world, who have specific needs and are capable of making decisions by themselves, with others, and/or by proxy.
- Health and well-being are dynamic lived experiences uniquely defined by the individual and community within the context of culture and environment.
- Nursing is a unique profession that provides a service to society that is culturally sensitive, evidence-based, collaborative, and individualized. Utilizing the nursing process, the nurse facilitates transformation within individuals, groups, and communities to attain desired outcomes.

## STUDENTS IN THIS MAJOR:

- Demonstrate critical thinking and decision making that utilizes the nursing process and evidence-based practice in the delivery of care to culturally diverse individuals, families, groups, and community.
- Synthesize knowledge from the liberal arts and nursing to promote the health and well-being of culturally diverse individuals, families, groups, and communities.
- Integrate legal and ethical concepts with the leadership role to advance and promote the health and well-being of culturally diverse individuals, families, groups, and communities.
- Utilize nursing theory/conceptual frameworks, nursing research, and evidence-based practice in addressing the nursing care needs of culturally diverse individuals, families, groups and communities.
- Incorporate leadership theory to the nurse manage role in the collaboration, coordination, and provision of nursing care in health care settings.
- Apply knowledge from nursing, humanities, biological, and social sciences to plan, implement, and evaluate care for sick and well individuals, families, groups, and communities.
- Participate as nurse leaders on interdisciplinary care teams to influence positive social change and health care policy.
- Plan and implement educational activities that empower individuals, families, group, and communities to manage their health care at the local, national, and global level.
- Collaborate with health care colleagues to promote holistic health care for individuals, families, groups, and communities.

## CAREER OPPORTUNITIES:

- Public and Community Health
- Armed Services and Veterans Administration
- Entry level nursing management
- Acute, long-term, and specialty nursing units

## ACCREDITATIONS:

- Registered by the NYS Education Department, Office of the Professions.
- Accreditation Commission for Education in Nursing candidacy status.

## ADMISSION REQUIREMENTS:

Admission requirements can be found online at: [http://www.canton.edu/sci\\_health/nurs/description.html](http://www.canton.edu/sci_health/nurs/description.html)

## PROGRAM REQUIREMENTS:

(Curriculum 0291)

### Semester V

NURS 300 Conceptual Frameworks in Nursing...3

NURS 303 Health Assessment in Nursing...4

MATH 111 Survey of Math OR

Liberal Arts Elective\* ...3

Liberal Arts Elective \*...3

U/L Liberal Arts Elective...3