

# Appendix A: Transfer Course Equivalencies

Effective dates: May 1, 2020 through April 30, 2023

SUNY Sullivan A.A.S. – Business Administration				SUNY Canton B.B.A.– Management (1645)		
Semester	Course #	Course Name	Cr	Course #	Course Name	Cr
<b>1</b>	IAS 1005	Metamorphosis	2	FYEP 100	First Year Experience	1
				BSAD 100	Introduction to Business	3
	BUS 2122	Computer Applications for Business (course substitution)	3	CITA 110	Intro to Information Technology	3
	ENG 1001 & 1301	Composition I and Fundamentals of Speech <i>(Both required for GER 10)</i>	3 3	ENGL 101	Composition and the Spoken Word (GER 10)	3
		‡ Transfer credit option available		MATH 111	Survey of Mathematics or higher (GER 1)	3-4
	‡ Transfer credit option available			Western Civilization (GER 5)	3	
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>2</b>	BUS 1416	Financial Accounting	4	ACCT 101	Foundations of Financial Accounting	4
		‡ Transfer credit option available		ECON 101	Macroeconomics (GER 3)	3
	BUS 1301	Principles of Marketing	3	BSAD 203	Marketing	3
		‡ Transfer credit option available			American History Elective (GER 4)	3
		‡ Transfer credit option available			Humanities Elective (GER 7)	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>3</b>	BUS 1501	Business Law I	3	BSAD 201	Business Law I	3
	BUS 2416	Managerial Accounting	4	ACCT 102	Foundations of Managerial Accounting	3
		‡ Transfer credit option available		ECON 103	Microeconomics (GER 3)	3
		‡ Transfer credit option available			Arts Elective (GER 8)	3
	BUS 1101	Business Mathematics	3		L/L Elective (BSAD/ECON/ACCT/SPMT)	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>4</b>	BUS 2502 or 2602	Business Law II or International Business	3	BSAD 202	Business Law II	3
		‡ Transfer credit option available		FSMA 210	Introduction to Finance	3
		‡ Transfer credit option available		MATH 141	Statistics	3
		‡ Transfer credit option available			Foreign Language Elective (GER 9) or Other World Elective (GER 6)	3
	BUS 1302	Principles of Advertising	3		L/L Business Elective	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>5</b>	BUS 1310	Principles of Management (L/L course credit only)	3	BSAD 301	Principles of Management	3
	BUS 1652	Human Resource Management (L/L course credit only)	3	BSAD 310	Human Resource Management	3
	BUS 2602	International Business (L/L course content only)	3	BSAD 373	International Business Management	3
					U/L Elective (BSAD/ECON/ACCT/MINS/SPMT)	3
					U/L Business Elective	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>6</b>				BSAD 319	Professional Ethics*	3
				BSAD 340	Management Communications	3
				ECON 314	Managerial Economics	3
		Science Elective w/Lab (GER 2)	4		General Elective	3
					U/L Business Elective	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>7</b>				BSAD 400	Operations Management	3
				BSAD 449	Strategic Policies & Issues	3
					General Elective	3
					U/L General Elective	3
					U/L Elective (BSAD/ECON/ACCT/MINS/SPMT)	3
<b>Semester</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>	<b>Course #</b>	<b>Course Name</b>	<b>Cr</b>
<b>8</b>				BSAD 450 And/Or BSAD 410 And/Or Electives	Business Internship** (6-12 credits) And/Or Senior Project (3-12 credits) And/Or 4 U/L Program Electives (12 credits)	12
				BSAD 406	Cumulative Evaluation - BBA in Mgmt	3
<b>Accepted Transfer Credit Total</b>			<b>47</b>	<b>SUNY Program Credit Total</b>		<b>122-124</b>

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‡ Multiple transfer credit options available depending on elective courses selected. Credits for these requirements will be accepted as follows:

SUNY Sullivan A.A.S. – Business Administration			SUNY Canton B.B.A.– Finance (282)		
Course #	Course Name	Cr	Course #	Course Name	Cr
<i>Choose One:</i>					
ECO 1401	Macroeconomics	3	ECON 101	Macroeconomics (GER 3)	3
ECO 1402	Microeconomics	3	ECON 103	Microeconomics (GER 3)	3
<i>Liberal Arts Electives: Choose THREE</i>					
	Mathematics Elective (GER 1)*	3-4	MATH 111	Survey of Mathematics or higher (GER 1)	3-4
MAT 1004	Elementary Statistics	3	MATH 141	Statistics (GER 1)	3
	General Education Elective (GER 4)	3		American History Elective (GER 4)	3
	Western Civilization (GER 5)	3		Western Civilization (GER 5)	3
	General Education Elective (GER 7)	3		Humanities Elective (GER 7)	3
	General Education Elective (GER 8)	3		Arts Elective (GER 8)	3
	General Education Elective (GER 6 or 9)	3		Foreign Language Elective (GER 9) or Other World Elective (GER 6)	3
<b>Additional Accepted Elective Transfer Credits</b>		<b>12-13</b>	<b>Total Credits</b>		<b>12-13</b>

**TOTAL Credits Accepted for Transfer (from both tables above): 59-60**

Transfer credits for SUNY Sullivan program requirements will be accepted as follows, however do not serve to fulfill requirements of SUNY Canton's Management, BBA program:

SUNY Sullivan			SUNY Canton		
Course #	Course Name	Cr	Course #	Course Name	Cr
BUS 1651	Virtual Office Management	3	BSAD 299	L/L Business Elective	3
BUS 2502	Business Law II	3	BSAD 202	Business Law II	3

### Program Electives

ACCT, BSAD, CITA, ECON, FSMA, LEST, GMMD, HSMB, SPMT and MINS.

### Additional Notes

L/L = Lower Level Courses (100/200)

U/L = Upper Level Courses (300/400)

GER = General Education Requirement

\* Fulfills writing intensive requirement.

\*\*3.0 GPA required to enroll in BSAD 450 Business Internship

NOTE: Management students must meet eight of the ten General Education Requirements.

**STUDENT ELIGIBILITY:** Graduates of Associate of Applied Science – Business Administration program at SUNY Sullivan must possess a **minimum cumulative grade point average of 2.0 on a 4.0 scale**. SUNY Canton assures acceptance for SUNY Sullivan students who have **a cumulative GPA of 3.0 or better**. Students are encouraged to apply during their last semester at SUNY Sullivan.

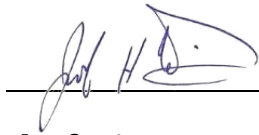
# Appendix A: Transfer Course Equivalencies

## Program Contact

Dr. William Myers, Director  
SUNY Canton  
34 Cornell Drive, MAC 514  
Canton, New York 13617  
[myersw@canton.edu](mailto:myersw@canton.edu)  
315-386-7198

## APPROVALS


### SUNY Sullivan:

A handwritten signature in blue ink, appearing to read 'Jay H. Quaintance', written over a horizontal line.

Jay Quaintance  
President

9/30/2021

Date

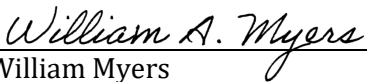
A handwritten signature in blue ink, appearing to read 'Michael Bel', written over a horizontal line.

Michael Bel  
Director of Sullivan Catskill Hospitality Institute

9/30/2021

Date

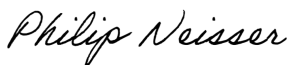
### SUNY Canton:

A handwritten signature in blue ink, appearing to read 'William A. Myers', written over a horizontal line.

Dr. William Myers  
Program Director

11/18/2021

Date

A handwritten signature in blue ink, appearing to read 'Philip Neisser', written over a horizontal line.

Dr. Philip Neisser, Dean  
School of Business and Liberal Arts

11-19-2021

Date