

**STATE UNIVERSITY OF NEW YORK  
COLLEGE OF TECHNOLOGY  
CANTON, NEW YORK**



**MASTER SYLLABUS**

**BUSINESS LAW II  
BSAD 202**

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**SCHOOL OF BUSINESS AND LIBERAL ARTS  
BUSINESS  
SPRING 2019**

- A. **TITLE: BUSINESS LAW II**
- B. **COURSE NUMBER: BSAD 202**
- C. **CREDIT HOURS: 3**
- D. **WRITING INTENSIVE COURSE: NO**
- E. **GER CATEGORY: NONE**
- F. **SEMESTER(S) OFFERED: FALL AND SPRING**
- G. **COURSE DESCRIPTION:**

Continuation of Business Law I. Areas of study include Bankruptcy and Reorganization, Labor Law, Administrative Law, Bailment and Agency.

- H. **PRE-REQUISITES/CO-REQUISITES:**
- a. Pre-requisite(s): BSAD 201
- b. Co-requisite(s): NONE
- c. Pre- or co-requisite(s): NONE

I. **STUDENT LEARNING OUTCOMES:**

<b><u>Course Student Learning Outcome [SLO]</u></b>	<b><u>PSLO</u></b>	<b><u>GER</u></b>	<b><u>ISLO</u></b>
1. Write and understand the process of writing case briefs.	Demonstrate knowledge of substantive law, case law, and precedent on business and society.		Industry, Professional, Discipline Specific Knowledge and Skills  Communication Skills <i>Written [W]</i>
2. Understand and apply principles of Bankruptcy Law and Reorganization to various factual scenarios.	Demonstrate knowledge of substantive law, case law, and precedent on business and society.		Industry, Professional, Discipline Specific Knowledge and Skills.
3. Demonstrate understanding of Labor Law including various job benefits, unionization, and equal opportunity.	Demonstrate knowledge of substantive law, case law, and precedent on business and society.		Industry, Professional, Discipline Specific Knowledge and Skills.
4. Understand and explain Administrative Law, its function, and its procedures.	Demonstrate knowledge of substantive law, case		Industry, Professional, Discipline Specific Knowledge and Skills.

	law, and precedent on business and society.		
5. Understand and explain the rules of bailment of personal property.	Demonstrate knowledge of substantive law, case law, and precedent on business and society, and integrate social responsibility/ethical issues concerning legality.		Industry, Professional, Discipline Specific Knowledge and Skills.  Social Responsibility <i>Ethical Reasoning [ER]</i>
6. Understand and explain the formation, termination, and liability issues surrounding agency.	Discuss the nature of business and describe basic forms of business ownership.		Industry, Professional, Discipline Specific Knowledge and Skills.
7. Describe the principles of law pertaining to contracts which are covered by the Uniform Commercial Code (UCC).	Demonstrate knowledge of substantive law, case law, and precedent on business and society.		Industry, Professional, Discipline Specific Knowledge and Skills.

KEY	<b><u>Institutional Student Learning Outcomes [ISLO 1 – 5]</u></b>
ISLO #	ISLO & Subsets
1	<b>Communication Skills</b> Oral [O], Written [W]
2	<b>Critical Thinking</b> <i>Critical Analysis [CA], Inquiry &amp; Analysis [IA], Problem Solving [PS]</i>
3	<b>Foundational Skills</b> <i>Information Management [IM], Quantitative Lit./Reasoning [QTR]</i>
4	<b>Social Responsibility</b> <i>Ethical Reasoning [ER], Global Learning [GL], Intercultural Knowledge [IK], Teamwork [T]</i>
5	<b>Industry, Professional, Discipline Specific Knowledge and Skills</b>

J. **APPLIED LEARNING COMPONENT:** Yes   X   No       

K. **TEXTS:** Cheeseman, H., Business Law (10th Edition) with the MyBusinessLawLab online supplement. Pearson Education, ISBN: 9780134728933

L. **REFERENCES:** Articles of current interest and other resources placed on the course online learning site.

M. **EQUIPMENT:** Technology Enhanced Classroom.

N. **GRADING METHOD:** A-F

O. **SUGGESTED MEASUREMENT CRITERIA/METHODS:** Participation, quizzes, final exam, assignments and projects.

P. **DETAILED COURSE OUTLINE:**

- I. Introduction: Formation of Sales and Lease Contracts
  - a. Uniform Commercial Code
  - b. Article 2 (Sales)
  - c. Article 2a (Leases)
  - d. Formation of Sales and Lease Contracts: Offer
  - e. Formation of Sales and Lease Contracts: Acceptance
  - f. UCC Statute of Frauds
  - g. Electronic Sales and Lease Contracts
  - h. End of Chapter: Formation of Sales and Lease Contracts
- II. Title to Goods and Risk of Loss
  - a. Identification of Goods and Passage of Title
  - b. Risk of Loss Where There is No Breach of the Sales Contract
  - c. Risk of Loss Where There is a Breach of the Sales Contract
  - d. Risk of Loss in Conditional Sales
  - e. Risk of Loss in Lease Contracts
  - f. Sale of Goods by Non-owners
- III. Remedies for Breach of Sales and Lease Contracts
  - a. Remedies for Breach of Sales and Lease Contracts
  - b. Seller and Lessor Performance
  - c. Buyer and Lessee Performance
  - d. Seller and Lessor Remedies
  - e. Buyer and Lessee Remedies
  - f. Additional Performance Issues
  - g. Remedies for Breach of Sales and Lease Contracts
- IV. Warranties
  - a. Express Warranty
  - b. Implied Warranties
  - c. Implied Warranty of Merchantability
  - d. Implied Warranty of Fitness for Human Consumption
  - e. Implied Warranty of Fitness for a Particular Purpose
  - f. Warranty Disclaimers
  - g. Magnuson-Moss Warranty Act
  - h. Warranties of Title and Possession
- V. Bankruptcy and Reorganization
  - a. Introduction to Bankruptcy and Reorganization
  - b. Bankruptcy Law
  - c. Bankruptcy Procedure
  - d. Bankruptcy Estate
  - e. Liquidation
  - f. Adjustment of Debts of an Individual with Regular Income

- g. Reorganization
- VI. Agency Formation and Termination
  - a. Introduction to Agency Formation and Termination
  - b. Agency
  - c. Independent Contractor
  - d. Formation of an Agency
  - e. Apparent Agency
  - f. Principals Duties
  - g. Agent's Duties
  - h. Termination of an Agency
- VII. Liability of Principals, Agents, and Independent Contractors
  - a. Introduction to Liability of Principals, Agents, and Independent Contractors
  - b. Agent's Duty of Loyalty
  - c. Tort Liability of Principals and Agents to Third Parties
  - d. Contract Liability of Principals and Agents to Third Parties
  - e. Independent Contractor Liability
- VIII. Employment, Worker Protection, and Immigration Law
  - a. Introduction to Employment, Worker Protection, and Immigration Law
  - b. Worker's Compensation
  - c. Occupational Safety
  - d. Fair Labor Standards Act
  - e. Family and Medical Leave Act
  - f. Corbra and Erisa
  - g. Government Programs
  - h. Immigration Law
- IX. Labor Law and Collective Bargaining
  - a. Introduction to Labor Law and Collective Bargaining
  - b. Labor Law
  - c. Organizing a Union
  - d. Collective Bargaining
  - e. Strikes
  - f. Picketing
  - g. Internal Union Affairs
- X. Equal Opportunity in Employment
  - a. Introduction to Equal Opportunity in Employment
  - b. Equal Employment Opportunity Commission
  - c. Title VII of the Civil Rights Act of 1964
  - d. Race, Color, and National Origin Discrimination
  - e. Gender Discrimination
  - f. Sexual Harassment
  - g. Religious Discrimination
  - h. Defenses to a Title VII Action
  - i. Equal Pay Act
  - j. Age Discrimination
  - k. Physically Challenged Person Discrimination
  - l. Genetic Information Discrimination
  - m. Affirmative Action
  - n. Protections from Retaliation
- XI. Administrative Law and Regulatory Agencies
  - a. Introduction to Administrative Law and Regulatory Agencies
  - b. Administrative Law
  - c. Federal Administrative Law
  - d. State and Local Administrative Agencies

- e. Administrative Procedure
- f. Powers of Administrative Agencies
- g. Judicial Review of Administrative Agency Actions
- h. Individual Rights and Disclosure of Administrative Agency Actions
- XII. Consumer Protection and Product Safety
  - a. Introduction to consumer protection and product safety
  - b. Meat and Related Products Safety
  - c. Food, Drugs, and Cosmetics Safety
  - d. Product and Automobile Safety
  - e. Medical and Health Care Protections
  - f. Unfair and Deceptive Practices
- XIII. Environmental Protection
  - a. Introduction to Environmental Protection
  - b. Environmental Protections
  - c. Air Pollution
  - d. Water Pollution
  - e. Toxic Substances and Hazardous Waste
  - f. Endangered Species
  - g. State Environmental Protection Laws
- XIV. Antitrust Law and Unfair Trade Practices
  - a. Introduction to Antitrust Law and Unfair Trade Practices
  - b. Federal Antitrust Law
  - c. Restraints of Trade
  - d. Monopolization
  - e. Mergers
  - f. Tying Arrangements
  - g. Price Discrimination
  - h. Federal Trade Commission Act
  - i. Exemptions from Antitrust Laws
  - j. State Antitrust Laws
- XV. Personal Property and Bailment
  - a. Introduction to Personal Property and Bailment
  - b. Personal Property
  - c. Ownership of Personal Property
  - d. Mislaid, Lost, and Abandoned Personal Property
  - e. Bailment
  - f. Ordinary Bailments
  - g. Special Bailments
- XVI. Real Property
  - a. Introduction to Real Property
  - b. Real Property
  - c. Estates in Land
  - d. Concurrent Ownership
  - e. Future Interests
  - f. Transfer of Ownership of Real Property
  - g. Adverse Possession
  - h. Easements, Nonpossessory Interests
  - i. Zoning
- XVII. Landlord-Tenant Law and Land Use Regulation
  - a. Introduction to Landlord-Tenant Law and Land Use Regulation
  - b. Landlord-Tenant Relationship
  - c. Landlord's Duties to a Tenant
  - d. Tenant's Duties to a Landlord

- e. Transfer of Leased Property by Landlord
- f. Assignment and Sublease of Lease by Tenants
- g. Antidiscrimination Laws and Real Property
- h. Government Taking of Real Property

XVIII. Insurance

- a. Introduction to Insurance
- b. Principles of Insurance
- c. Life Insurance
- d. Health and Disability Insurance
- e. Fire and Homeowner's Insurance
- f. Automobile, Vehicle, and Vessel Insurance
- g. Business Insurance
- h. Umbrella Insurance

Q. **LABORATORY OUTLINE:** N/A