MASTER SYLLABUS

BUSINESS LAW II
BSAD 202

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Updated by: Jondavid DeLong

SCHOOL OF BUSINESS AND LIBERAL ARTS
BUSINESS
SPRING 2019
A. **TITLE:** BUSINESS LAW II

B. **COURSE NUMBER:** BSAD 202

C. **CREDIT HOURS:** 3

D. **WRITING INTENSIVE COURSE:** NO

E. **GER CATEGORY:** NONE

F. **SEMESTER(S) OFFERED:** FALL AND SPRING

G. **COURSE DESCRIPTION:**

Continuation of Business Law I. Areas of study include Bankruptcy and Reorganization, Labor Law, Administrative Law, Bailment and Agency.

H. **PRE-REQUISITES/CO-REQUISITES:**

a. Pre-requisite(s): BSAD 201
b. Co-requisite(s): NONE
c. Pre- or co-requisite(s): NONE

I. **STUDENT LEARNING OUTCOMES:**

<table>
<thead>
<tr>
<th>Course Student Learning Outcome [SLO]</th>
<th>PSLO</th>
<th>GER</th>
<th>ISLO</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Write and understand the process of writing case briefs.</td>
<td>Demonstrate knowledge of substantive law, case law, and precedent on business and society.</td>
<td>Industry, Professional, Discipline Specific Knowledge and Skills</td>
<td>Industry, Professional, Discipline Specific Knowledge and Skills</td>
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<tr>
<td>2. Understand and apply principles of Bankruptcy Law and Reorganization to various factual scenarios.</td>
<td>Demonstrate knowledge of substantive law, case law, and precedent on business and society.</td>
<td>Industry, Professional, Discipline Specific Knowledge and Skills</td>
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<tr>
<td>3. Demonstrate understanding of Labor Law including various job benefits, unionization, and equal opportunity.</td>
<td>Demonstrate knowledge of substantive law, case law, and precedent on business and society.</td>
<td>Industry, Professional, Discipline Specific Knowledge and Skills</td>
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<tr>
<td>4. Understand and explain Administrative Law, its function, and its procedures.</td>
<td>Demonstrate knowledge of substantive law, case law, and precedent on business and society.</td>
<td>Industry, Professional, Discipline Specific Knowledge and Skills</td>
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<tr>
<td>ISLO #</td>
<td>Institutional Student Learning Outcomes [ISLO 1–5]</td>
<td>ISLO &amp; Subsets</td>
<td></td>
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<tr>
<td>1</td>
<td>Communication Skills</td>
<td>Oral [O], Written [W]</td>
<td></td>
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<tr>
<td>2</td>
<td>Critical Thinking</td>
<td>Critical Analysis [CA], Inquiry &amp; Analysis [IA], Problem Solving [PS]</td>
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<tr>
<td>3</td>
<td>Foundational Skills</td>
<td>Information Management [IM], Quantitative Lit./Reasoning [QTR]</td>
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<tr>
<td>4</td>
<td>Social Responsibility</td>
<td>Ethical Reasoning [ER], Global Learning [GL], Intercultural Knowledge [IK], Teamwork [T]</td>
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<tr>
<td>5</td>
<td>Industry, Professional, Discipline Specific Knowledge and Skills</td>
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</tbody>
</table>

**J. APPLIED LEARNING COMPONENT:** Yes___X___ No_______

L. **REFERENCES:** Articles of current interest and other resources placed on the course online learning site.

M. **EQUIPMENT:** Technology Enhanced Classroom.

N. **GRADING METHOD:** A-F

O. **SUGGESTED MEASUREMENT CRITERIA/METHODS:** Participation, quizzes, final exam, assignments and projects.

P. **DETAILED COURSE OUTLINE:**

I. **Introduction: Formation of Sales and Lease Contracts**
   a. Uniform Commercial Code
   b. Article 2 (Sales)
   c. Article 2a (Leases)
   d. Formation of Sales and Lease Contracts: Offer
   e. Formation of Sales and Lease Contracts: Acceptance
   f. UCC Statute of Frauds
   g. Electronic Sales and Lease Contracts
   h. End of Chapter: Formation of Sales and Lease Contracts

II. **Title to Goods and Risk of Loss**
   a. Identification of Goods and Passage of Title
   b. Risk of Loss Where There is No Breach of the Sales Contract
   c. Risk of Loss Where There is a Breach of the Sales Contract
   d. Risk of Loss in Conditional Sales
   e. Risk of Loss in Lease Contracts
   f. Sale of Goods by Non-owners

III. **Remedies for Breach of Sales and Lease Contracts**
   a. Remedies for Breach of Sales and Lease Contracts
   b. Seller and Lessor Performance
   c. Buyer and Lessee Performance
   d. Seller and Lessor Remedies
   e. Buyer and Lessee Remedies
   f. Additional Performance Issues
   g. Remedies for Breach of Sales and Lease Contracts

IV. **Warranties**
   a. Express Warranty
   b. Implied Warranties
   c. Implied Warranty of Merchantability
   d. Implied Warranty of Fitness for Human Consumption
   e. Implied Warranty of Fitness for a Particular Purpose
   f. Warranty Disclaimers
   g. Magnuson-Moss Warranty Act
   h. Warranties of Title and Possession

V. **Bankruptcy and Reorganization**
   a. Introduction to Bankruptcy and Reorganization
   b. Bankruptcy Law
   c. Bankruptcy Procedure
   d. Bankruptcy Estate
   e. Liquidation
   f. Adjustment of Debts of an Individual with Regular Income
g. Reorganization

VI. Agency Formation and Termination
a. Introduction to Agency Formation and Termination
b. Agency
c. Independent Contractor
d. Formation of an Agency
e. Apparent Agency
f. Principals Duties
g. Agent’s Duties
h. Termination of an Agency

VII. Liability of Principals, Agents, and Independent Contractors
a. Introduction to Liability of Principals, Agents, and Independent Contractors
b. Agent’s Duty of Loyalty
c. Tort Liability of Principals and Agents to Third Parties
d. Contract Liability of Principals and Agents to Third Parties
e. Independent Contractor Liability

VIII. Employment, Worker Protection, and Immigration Law
a. Introduction to Employment, Worker Protection, and Immigration Law
b. Worker’s Compensation
c. Occupational Safety
d. Fair Labor Standards Act
e. Family and Medical Leave Act
f. Corbra and Erisa
g. Government Programs
h. Immigration Law

IX. Labor Law and Collective Bargaining
a. Introduction to Labor Law and Collective Bargaining
b. Labor Law
c. Organizing a Union
d. Collective Bargaining
e. Strikes
f. Picketing
g. Internal Union Affairs

X. Equal Opportunity in Employment
a. Introduction to Equal Opportunity in Employment
b. Equal Employment Opportunity Commission
c. Title VII of the Civil Rights Act of 1964
d. Race, Color, and National Origin Discrimination
e. Gender Discrimination
f. Sexual Harassment
g. Religious Discrimination
h. Defenses to a Title VII Action
i. Equal Pay Act
j. Age Discrimination
k. Physically Challenged Person Discrimination
l. Genetic Information Discrimination
m. Affirmative Action
n. Protections from Retaliation

XI. Administrative Law and Regulatory Agencies
a. Introduction to Administrative Law and Regulatory Agencies
b. Administrative Law
c. Federal Administrative Law
d. State and Local Administrative Agencies
e. Administrative Procedure
f. Powers of Administrative Agencies
g. Judicial Review of Administrative Agency Actions
h. Individual Rights and Disclosure of Administrative Agency Actions

XII. Consumer Protection and Product Safety
   a. Introduction to consumer protection and product safety
   b. Meat and Related Products Safety
   c. Food, Drugs, and Cosmetics Safety
   d. Product and Automobile Safety
   e. Medical and Health Care Protections
   f. Unfair and Deceptive Practices

XIII. Environmental Protection
   a. Introduction to Environmental Protection
   b. Environmental Protections
   c. Air Pollution
   d. Water Pollution
   e. Toxic Substances and Hazardous Waste
   f. Endangered Species
   g. State Environmental Protection Laws

XIV. Antitrust Law and Unfair Trade Practices
   a. Introduction to Antitrust Law and Unfair Trade Practices
   b. Federal Antitrust Law
   c. Restraints of Trade
   d. Monopolization
   e. Mergers
   f. Tying Arrangements
   g. Price Discrimination
   h. Federal Trade Commission Act
   i. Exemptions from Antitrust Laws
   j. State Antitrust Laws

XV. Personal Property and Bailment
   a. Introduction to Personal Property and Bailment
   b. Personal Property
   c. Ownership of Personal Property
   d. Mislaid, Lost, and Abandoned Personal Property
   e. Bailment
   f. Ordinary Bailments
   g. Special Bailments

XVI. Real Property
   a. Introduction to Real Property
   b. Real Property
   c. Estates in Land
   d. Concurrent Ownership
   e. Future Interests
   f. Transfer of Ownership of Real Property
   g. Adverse Possession
   h. Easements, Nonpossessory Interests
   i. Zoning

XVII. Landlord-Tenant Law and Lane Use Regulation
    a. Introduction to Landlord-Tenant Law and Lane Use Regulation
    b. Landlord-Tenant Relationship
    c. Landlord’s Duties to a Tenant
    d. Tenant’s Duties to a Landlord
e. Transfer of Leased Property by Landlord
f. Assignment and Sublease of Lease by Tenants
g. Antidiscrimination Laws and Real Property
h. Government Taking of Real Property

XVIII. Insurance
   a. Introduction to Insurance
   b. Principles of Insurance
   c. Life Insurance
   d. Health and Disability Insurance
   e. Fire and Homeowner’s Insurance
   f. Automobile, Vehicle, and Vessel Insurance
   g. Business Insurance
   h. Umbrella Insurance

Q. LABORATORY OUTLINE: N/A